

# Northwest Iowa RFP for Title I Adult, Dislocated Worker, and Youth Services

## Q&A

1. Pg. 7 – Funding amounts listed are for the current year, PY22. What is expected for the PY23 budget?

**For PY23, the local area anticipates a combined total for Adult, Dislocated Worker and Youth formula funds of approximately \$334,000.**

2. Pg. 7 - If spending goals are not met this year, what if any penalties will the new provider experience in subsequent years?

**The NWIWDB will review the provider's performance over the course of the contract to determine the likelihood the provider will meet/exceed all spending and performance measures in the future.**

3. What is the Board's expectation for when this program will be fully staffed and operational?

**The NWIWDB expects fully staffed and operational programs to achieve spending goals and meet performance requirements for the local area, while providing high-quality services to as many program participants and businesses as possible.**

4. Pg. 25-26 - As this is a partial year contract and will undoubtedly take some time for a new provider to become fully operational, it will be challenging to meet the year's overall performance measures. Will the new service provider be held accountable for this year's performance outcomes?

**The NWIWDB will take into account the factors associated with the challenges presented with assuming a mid-year contract and will review the service provider's progress over the course of the contract term.**

5. Pg. 31 – This page asks for funding requests for the remaining period in PY22; however, pg. 7 indicates those amounts are not known. Is it reasonable to expect approximately ¼ of the funding will be available since just ¼ of the year remains?

**The amount of funding listed on page 7 is the amount of unobligated funding currently available for contract.**

6. Pg. 31 - If a portion of funds remain unspent by June 30, 2022, will the remainder roll over into the budget for next year?

**If the State allows, the NWIWDB intends to extend unspent funds into the next year.**

7. Pg. 34 - Will the current provider and new provider have any overlap of time for best transition of clients?

**The current provider and new provider will have concurrent contracts.**

8. Pg. 34-35 -- What time period should the requested budget and budget narrative cover? April 1 to June 30, 2022 or July 1, 2022-June 30, 2023, or other?

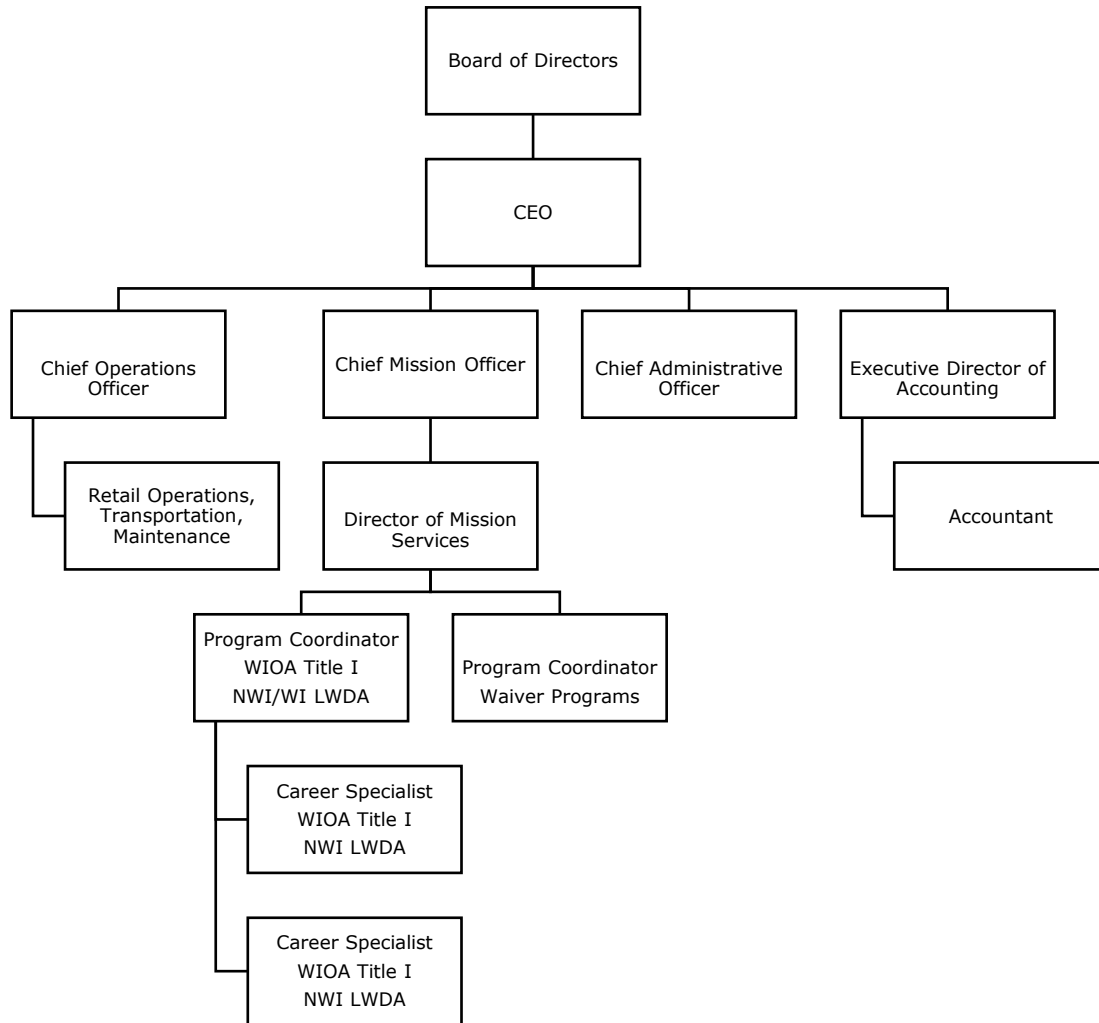
**April 1- June 30, 2022**

9. Pg. 38-39 – Should the following need to be included with the proposal or are they only required if awarded? Assurance of Equal Business Opportunity Program, Liability Insurance, Proof of nonprofit status.

**These items are only required if awarded.**

10. Please provide current staffing structure and salary information for WIOA adult, dislocated worker, and youth staff.

<b>Staff Title</b>	<b>Salary</b>	<b>% of Time Charged to WIOA</b>	<b>Total charged to WIOA</b>
Director	\$76,756	2.5%	\$1,919
Program Coordinator	\$65,000	7.5%	\$4,875
Career Specialist	\$50,500	62.5%	\$31,562
Career Specialist	\$50,500	70%	\$35,350
Accountant	\$41,600	2.5%	\$1,040



**Note: This is the structured previously submitted by the current provider.**

11. Please provide WIOA performance for past two years.

**WIOA Adult Performance Levels- PY19**

<u>Employment 2<sup>nd</sup> Quarter</u>			<u>Employment 4<sup>th</sup> Quarter</u>			<u>Median Earnings 2<sup>nd</sup> Quarter After Exit</u>		
Actual	Negotiated	90% of Neg	Actual	Negotiated	90% of Neg	Actual	Negotiated	90% of Neg
73.8%	72%	64.8%	74.7%	70%	63.0%	\$6,475	\$4,900	\$4,410
<u>Credential Attainment Rate</u>			<u>Measurable Skills Gain</u>					
Actual	Negotiated	90% of Neg	Actual	Negotiated	90% of Neg			

62.5%	67%	60.3%	68.4%	Baseline	
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**WIOA Dislocated Worker Performance Levels- PY19**

<u>Employment 2<sup>nd</sup> Quarter</u>			<u>Employment 4<sup>th</sup> Quarter</u>			<u>Median Earnings 2<sup>nd</sup> Quarter After Exit</u>		
Actual	Negotiated	90% of Neg	Actual	Negotiated	90% of Neg	Actual	Negotiated	90% of Neg
71.4%	73.0%	65.7%	75.0%	71.0%	63.9%	\$7,708	\$6,100	\$5,490
<u>Credential Attainment Rate</u>			<u>Measurable Skills Gain</u>					
Actual	Negotiated	90% of Neg	Actual	Negotiated	90% of Neg			
41.7%	67.0%	60.3%	70.8%	Baseline				

**WIOA Youth Performance Levels- PY19**

<u>Placement in Employment, Training, Education Rate 2nd</u>			<u>Placement in Employment, Training, Education Rate 4th</u>			<u>Median Earnings 2<sup>nd</sup> Quarter After Exit</u>		
90% of Neg	Actual	Negotiated	90% of Neg	Actual	Negotiated	Actual	Negotiated	90% of Neg
91.7%	72.0%	64.8%	90.0%	71.0%	63.9%	\$6,070	N/A	N/A
<u>Credential Attainment Rate</u>			<u>Measurable Skills Gain</u>					
Actual	Negotiated	90% of Neg	Actual	Negotiated	90% of Neg			
75.0%	59%	53.1%	70.8%	Baseline				

**WIOA Adult Performance Levels- PY20**

<u>Employment 2<sup>nd</sup> Quarter</u>			<u>Employment 4<sup>th</sup> Quarter</u>			<u>Median Earnings 2<sup>nd</sup> Quarter After Exit</u>		
Actual	Negotiated	90% of Neg	Actual	Negotiated	90% of Neg	Actual	Negotiated	90% of Neg
65.1%	72%	58.59%	68.5%	70%	61.95%	\$7,966	\$5,400	
<u>Credential Attainment Rate</u>			<u>Measurable Skills Gain</u>					
Actual	Negotiated	90% of Neg	Actual	Negotiated	90% of Neg			
64.3%	67%	60.3%	100.0%	44.0%	39.6%			

**WIOA Dislocated Worker Performance Levels- PY20**

<u>Employment 2<sup>nd</sup> Quarter</u>			<u>Employment 4<sup>th</sup> Quarter</u>			<u>Median Earnings 2<sup>nd</sup> Quarter After Exit</u>		
Actual	Negotiated	90% of Neg	Actual	Negotiated	90% of Neg	Actual	Negotiated	90% of Neg
77.4%	85.0%	76.5%	77.8%	83.0%	70.2%	\$8,856	\$8,400	

<u>Credential Attainment Rate</u>			<u>Measurable Skills Gain</u>		
Actual	Negotiated	90% of Neg	Actual	Negotiated	90% of Neg
69.2%	68.0%	61.2%	50.0%	30.0%	27%

**WIOA Youth Performance Levels- PY20**

<u>Placement in Employment, Training, Education Rate 2nd</u>			<u>Placement in Employment, Training, Education Rate 4th</u>			<u>Median Earnings 2<sup>nd</sup> Quarter After Exit</u>		
Actual	Negotiated	90% of Neg	Actual	Negotiated	90% of Neg	Actual	Negotiated	90% of Neg
68.0%	73.0%	65.7%	86.7%	72.0%	64.8%	\$3,465	\$3,600	
<u>Credential Attainment Rate</u>			<u>Measurable Skills Gain</u>					
Actual	Negotiated	90% of Neg	Actual	Negotiated	90% of Neg			
71.4%	59%	53.1%	33.3%	41.0%	36.9%			

12. Do the funding amount on page 7 of the RFP reflect training costs?

**The funding amounts on page 7 of the RFP include the total amount of unobligated program funding remaining for this year.**

13. What were the total expenditures for youth training during the last year?

**\$38,828.18 total for youth programming spent last year.**

14. What were the total expenditures for adult and dislocated worker training during the last year?

**\$19,894.06 total adult programming and \$45,891.36 total dislocated worker programming spent last year.**

15. What time period should the budget and budget narrative cover? Three months? One Year? The contract period (4/1/2022-6/30/2023)?

**4/1/22-6/30/22**

16. Page 34 of the RFP references a Transition Plan. Is there funding or other resources available to help with the transition if a new provider is selected?

**No additional funding is available for the transition. The current provider will continue to be contracted to serve the local area.**